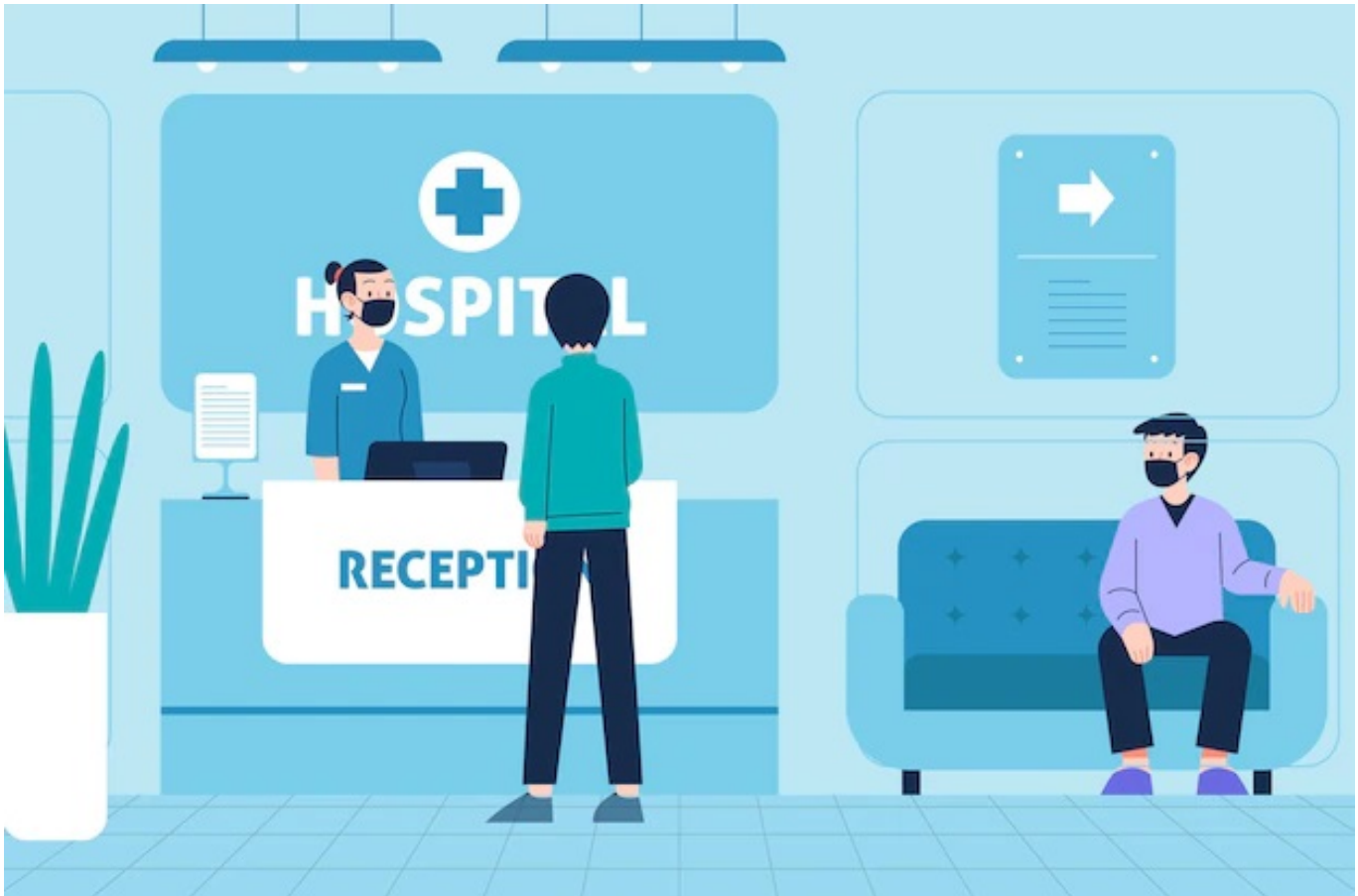


## Qualification Pack



# Patient Relations Associate

QP Code: HSS/Q6102

Version: 3.0

NSQF Level: 5

Healthcare Sector Skill Council || 520, DLF Tower A, 5th Floor, Jasola District Centre  
New Delhi - 110025

## Qualification Pack

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## Qualification Pack

### HSS/Q6102: Patient Relations Associate

#### Brief Job Description

Individuals in this job are responsible for counseling, assisting and supporting patients & visitors as per their needs along with effectively managing front desk services in a healthcare setup without giving any opinions/assurances on clinical matters. They perform certain administrative task such as maintenance of records, paperwork, billing, basic management concepts & computer knowledge etc.

#### Personal Attributes

The job requires individuals to have good communication and interpersonal skills along with a pleasing personality to counsel & attend to all sorts of enquiries with efficient rapport building. The job requires individuals to possess key qualities such as patience, confidence, maturity, compassion, patient centricity, good listening. They must be skilled to interact with a wide range of personality types in both pleasant and difficult circumstances. It is also important for the individual to have a good level of physical fitness and healthy body with well-maintained hygiene circumstances.

#### Applicable National Occupational Standards (NOS)

##### Compulsory NOS:

1. [HSS/N6104: Assess patient requirement and act accordingly](#)
2. [HSS/N6105: Prepare for patient admission, registration & direct patient to accurate unit as per medical advice](#)
3. [HSS/N6106: Liaise & coordinate with healthcare team for effective patient management](#)
4. [HSS/N6107: Assist & coordinate during discharge & referral services & TPA services](#)
5. [HSS/N6108: Facilitate billing & process cash/credit transactions](#)
6. [HSS/N9615: Maintain interpersonal relationship with client, colleagues, and others](#)
7. [HSS/N9616: Maintain professional & medico-legal conduct](#)
8. [HSS/N9617: Maintain a safe, healthy and secure working environment](#)
9. [HSS/N9618: Follow infection control policies & procedures including biomedical waste disposal protocols](#)
10. [DGT/VSQ/N0102: Employability Skills \(60 Hours\)](#)

#### Qualification Pack (QP) Parameters

### Qualification Pack

<b>Sector</b>	Healthcare
<b>Sub-Sector</b>	Healthcare Management
<b>Occupation</b>	Hospital Administration
<b>Country</b>	India
<b>NSQF Level</b>	5
<b>Credits</b>	18
<b>Aligned to NCO/ISCO/ISIC Code</b>	NCO-2015/4225.9900
<b>Minimum Educational Qualification &amp; Experience</b>	<p>Completed 1st year of UG (UG Certificate) with NA of experience OR Pursuing 2nd year of UG with NA of experience OR Completed 1st year of diploma (after 12th) with NA of experience OR Pursuing 2nd year of 2-year diploma after 12th with NA of experience OR 12th pass with 1 year Vocational Education &amp; training (NTC or NAC or CITS) with NA of experience OR Completed 3-year diploma (after 10th) with 1 Year of experience relevant experience OR 12th grade Pass with 2 Years of experience relevant experience OR 10th grade pass with 4 Years of experience relevant experience OR Previous relevant Qualification of NSQF Level (4 and with minimum education as 8th Grade pass) with 3 Years of experience relevant experience OR Previous relevant Qualification of NSQF Level (4.5)</p>
<b>Minimum Level of Education for Training in School</b>	
<b>Pre-Requisite License or Training</b>	NA

## Qualification Pack

<b>Minimum Job Entry Age</b>	18 Years
<b>Last Reviewed On</b>	NA
<b>Next Review Date</b>	17/11/2025
<b>NSQC Approval Date</b>	17/11/2022
<b>Version</b>	3.0
<b>Reference code on NQR</b>	2022/HLT/HSSC/06763
<b>NQR Version</b>	3.0

## Qualification Pack

### HSS/N6104: Assess patient requirement and act accordingly

#### Description

This OS unit is about the tasks involved to assess & determine patients requirements and act accordingly without giving any opinion / assurance on clinical matters

#### Scope

The scope covers the following :

- Interview & assess patients or their representatives to identify problems relating to care
- Explain policies, procedures, or services to patients using medical or administrative knowledge

#### Elements and Performance Criteria

##### *Interview & assess patients or their representatives to identify problems relating to care*

To be competent, the user/individual on the job must be able to:

- PC1.** meet and welcome visitors or patients
- PC2.** interview patients or their representatives to identify service requirements relating to care as per routine or emergency care, in-patient, out-patient, future patient, patients on follow-up, etc. and act as per needs to attain patient satisfaction
- PC3.** identify and address the needs of visitors
- PC4.** listen carefully to patient queries and dealing with them as per organizational procedure
- PC5.** keep calm, empathy while arriving at a mutually acceptable solution
- PC6.** follow up with patient and/or with staff till query is resolved
- PC7.** spot patient service problems by sense and service accordingly
- PC8.** recognize basic requirement of patient related issues
- PC9.** enquire patients if they are facing any problems and escalate to relevant authority
- PC10.** recognize repeated problems and alert the appropriate authority
- PC11.** share patient feedback with others to identify potential problems
- PC12.** identify problems with systems and procedures before they begin to affect patients
- PC13.** acknowledge the complaint, apologize for inconvenience and take prompt attention to diffuse situation
- PC14.** identify and investigate the complaints from healthcare team for whom patient has raised the complaint
- PC15.** identify the available options for resolving a patient service problem
- PC16.** work out the advantages and disadvantages of each option and pick the best option for the patient and the organization
- PC17.** consult other team members and relevant authority to arrive at best option to resolve the patient service problem
- PC18.** resolve the issue with other options, if the chosen option fails.
- PC19.** discuss and agree the options for and take action to implement the option agreed with your patient

## Qualification Pack

- PC20.** work with others and your patient to make sure that any promises related to solving the problem are kept
- PC21.** keep the patient fully informed about the measures being taken to resolve the problem
- PC22.** check with the patient to make sure the problem has been resolved to their satisfaction as much as possible
- PC23.** give clear reasons to the patient when the problem has not been resolved to their satisfaction

*Explain policies, procedures, or services to patients using medical or administrative knowledge*

To be competent, the user/individual on the job must be able to:

- PC24.** be well acquainted with policies of the organization
- PC25.** identify availability of beds and available services to assist patient accordingly
- PC26.** provide personal assistance, medical attention, emotional support, or other personal care to others such as co-workers, customers, or patients
- PC27.** monitor and review information from materials, events, or the environment, to detect or assess problems which could be managed or reported immediately

## Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** legislation, standards, policies, and procedures followed in the organization
- KU2.** hospital topography and spectrum of internal & external clients that visit the hospital
- KU3.** role and importance of the front desk in supporting healthcare operations
- KU4.** organization pricing, discount policy, documentation & reporting process
- KU5.** reporting structure, inter-dependent functions, lines and procedures
- KU6.** relevant occupational health and safety requirements applicable
- KU7.** healthcare delivery system & Universal/National Health Insurance programs
- KU8.** organization pricing, discount policy
- KU9.** service recovery matrix followed by Institution
- KU10.** escalation matrix and procedures for reporting work
- KU11.** days & Timings of different services / facilities available in the hospital
- KU12.** service standards required including rights & duties of healthcare providers
- KU13.** application of relevant regulations and requirements including patient rights
- KU14.** different types of accommodation available in the facility
- KU15.** inpatient departmental movement records
- KU16.** special requirements of differently abled persons or special needs for others
- KU17.** service recovery matrix , corrective actions , root cause analysis
- KU18.** emergency situations that could arise with the patient and how to handle them with knowledge of Emergency codes in the hospital
- KU19.** how to receive and make phone calls, including call forward/hold/mute
- KU20.** how to send and receive e-mails
- KU21.** typical problems raised by customers and their solutions, including workaround solutions

## Qualification Pack

- KU22.** typical response times and service times for problems
- KU23.** the importance of documenting, classifying, prioritizing queries & escalation regulatory requirements involved during registration and bill payment
- KU24.** about computer knowledge such as MS word, excel, scanning, faxing & emailing
- KU25.** how to maintain confidentiality
- KU26.** about the legal & ethical aspects in relation to following:a. rights & duties of patientsb. rights & duties of healthcare providersc. thefts, misappropriation, report mix-ups, damage to propertyd. any kind of harassment at workplacee. legal aspects of Medical Records & EMRf. hospital deaths & complications
- KU27.** basic structure and function of the body system and associated component
- KU28.** task of roles in front desk office as per organizational policies
- KU29.** Knowledge about patients queries and problems which may relate to:department information, doctor/specialist information, accommodation information,health and safety information, organization information, diagnostic servicesinformation, check-in procedures
- KU30.** local laws and regulations
- KU31.** information, health and safety guidance
- KU32.** what permits and checks are required for the patient including foreign patients

## Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** document call logs, reports, task lists, and schedules with co-workers
- GS2.** prepare status and progress reports
- GS3.** complete appropriate documentation
- GS4.** fill registration form by getting details form visitors/patient
- GS5.** read about services offered with reference to the organization and also from external forums such as websites and blogs
- GS6.** keep abreast with the latest knowledge by reading brochures, pamphlets, and circulars
- GS7.** read comments, suggestions, and responses to Frequently Asked Questions (FAQs)
- GS8.** interpret and follow operational instructions and prioritize work
- GS9.** read doctors prescriptions / orders
- GS10.** discuss task lists, schedules, and work-loads with co-workers
- GS11.** question customers appropriately in order to understand the nature of the problem and assist accordingly
- GS12.** avoid using jargon, slang or acronyms when communicating with a customer, unless it is required
- GS13.** communicate in respectful form and manner in line with organizational protocol
- GS14.** discuss task lists, schedules, and work-loads with co-workers
- GS15.** make decisions pertaining to the concerned area of work
- GS16.** assess if patient needs movement supports (Wheel chair, trolley, escort etc)
- GS17.** to plan and organize service feedback files/documents
- GS18.** coordinate to plan duty rosters/leave/substitutions at hospital front desk



## Qualification Pack

- GS19.** manage relationships with customers who may be stressed, frustrated, confused, or angry
- GS20.** build customer relationships and use customer centric approach
- GS21.** think through the problem, evaluate the possible solution(s) and suggest an optimum /best possible solution(s)
- GS22.** tackle complaints / grievances from internal & external clients and referring to the other department, if & when required
- GS23.** analysis of feedbacks, complaints & grievances related to the front office
- GS24.** apply, analyze, and evaluate the information gathered from observation, experience, reasoning, or communication, as a guide to thought and action
- GS25.** service recovery skills
- GS26.** managing Key Customers/VIPs / Government officials / Police / Media
- GS27.** importance of taking responsibility for own work outcomes Importance of adherence to work timings, dress code and other organizational policies
- GS28.** importance of following laid down rules, procedures, instructions and policies
- GS29.** importance of exercising restraint while expressing dissent and during conflict

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Interview &amp; assess patients or their representatives to identify problems relating to care</i>	20	50	10	10
<b>PC1.</b> meet and welcome visitors or patients	-	-	-	-
<b>PC2.</b> interview patients or their representatives to identify service requirements relating to care as per routine or emergency care, in-patient, out-patient, future patient, patients on follow-up, etc. and act as per needs to attain patient satisfaction	-	-	-	-
<b>PC3.</b> identify and address the needs of visitors	-	-	-	-
<b>PC4.</b> listen carefully to patient queries and dealing with them as per organizational procedure	-	-	-	-
<b>PC5.</b> keep calm, empathy while arriving at a mutually acceptable solution	-	-	-	-
<b>PC6.</b> follow up with patient and/or with staff till query is resolved	-	-	-	-
<b>PC7.</b> spot patient service problems by sense and service accordingly	-	-	-	-
<b>PC8.</b> recognize basic requirement of patient related issues	-	-	-	-
<b>PC9.</b> enquire patients if they are facing any problems and escalate to relevant authority	-	-	-	-
<b>PC10.</b> recognize repeated problems and alert the appropriate authority	-	-	-	-
<b>PC11.</b> share patient feedback with others to identify potential problems	-	-	-	-
<b>PC12.</b> identify problems with systems and procedures before they begin to affect patients	-	-	-	-
<b>PC13.</b> acknowledge the complaint, apologize for inconvenience and take prompt attention to diffuse situation	-	-	-	-

### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC14.</b> identify and investigate the complaints from healthcare team for whom patient has raised the complaint	-	-	-	-
<b>PC15.</b> identify the available options for resolving a patient service problem	-	-	-	-
<b>PC16.</b> work out the advantages and disadvantages of each option and pick the best option for the patient and the organization	-	-	-	-
<b>PC17.</b> consult other team members and relevant authority to arrive at best option to resolve the patient service problem	-	-	-	-
<b>PC18.</b> resolve the issue with other options, if the chosen option fails.	-	-	-	-
<b>PC19.</b> discuss and agree the options for and take action to implement the option agreed with your patient	-	-	-	-
<b>PC20.</b> work with others and your patient to make sure that any promises related to solving the problem are kept	-	-	-	-
<b>PC21.</b> keep the patient fully informed about the measures being taken to resolve the problem	-	-	-	-
<b>PC22.</b> check with the patient to make sure the problem has been resolved to their satisfaction as much as possible	-	-	-	-
<b>PC23.</b> give clear reasons to the patient when the problem has not been resolved to their satisfaction	-	-	-	-
<i>Explain policies, procedures, or services to patients using medical or administrative knowledge</i>	<b>22</b>	-	<b>10</b>	<b>20</b>
<b>PC24.</b> be well acquainted with policies of the organization	-	-	-	-
<b>PC25.</b> identify availability of beds and available services to assist patient accordingly	-	-	-	-
<b>PC26.</b> provide personal assistance, medical attention, emotional support, or other personal care to others such as co-workers, customers, or patients	-	-	-	-

### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
PC27. monitor and review information from materials, events, or the environment, to detect or assess problems which could be managed or reported immediately	-	-	-	-
<b>NOS Total</b>	<b>42</b>	<b>50</b>	<b>20</b>	<b>30</b>

## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	HSS/N6104
<b>NOS Name</b>	Assess patient requirement and act accordingly
<b>Sector</b>	Healthcare
<b>Sub-Sector</b>	Healthcare Management
<b>Occupation</b>	Healthcare administration
<b>NSQF Level</b>	5
<b>Credits</b>	1
<b>Version</b>	2.0
<b>Last Reviewed Date</b>	NA
<b>Next Review Date</b>	17/11/2025
<b>NSQC Clearance Date</b>	17/11/2022

## Qualification Pack

# HSS/N6105: Prepare for patient admission, registration & direct patient to accurate unit as per medical advice

## Description

This unit covers planning and preparing for meeting patients/relatives/others and seek information pertaining to their needs and accordingly provide assistance

## Scope

The scope covers the following :

- Plan & Prepare for meeting patients
- Patient registration as standard registration guidelines
- Manage transfers of patients from reception to required department
- Assist patients to check-in and checkout of department

## Elements and Performance Criteria

### *Plan & Prepare for meeting patients*

To be competent, the user/individual on the job must be able to:

- PC1.** check assigned duties as per duty roster & assist while preparing duty roster
- PC2.** check the appointment and booking details of the patients along with relevant documentation as per diagnosis
- PC3.** receive and pass on messages and information to appropriate authority
- PC4.** assess requirement of resources viz. type of room, availability and scheduling
- PC5.** inform doctors/surgeons about the time of appointment
- PC6.** identify organizational requirement and protocol for meeting patients
- PC7.** check for any special requests or requirements on arrival
- PC8.** check to ensure that communication with the patient can be made in the language known to the patient or attender
- PC9.** check with doctors and specialists schedule and maintain a daily log
- PC10.** check with out-patients and reconfirm appointments
- PC11.** ensure all forms are ready that need to be filled by the patients

### *Patient registration as standard registration guidelines*

To be competent, the user/individual on the job must be able to:

- PC12.** collect information and documents from new patient or recheck of repeat patient, the details required for patient registration as per organizations standards and government rules
- PC13.** cross check the identity document details of the patients against original
- PC14.** complete the registration details after interacting with the patient on details including room type, room number, tariff details, health insurance details, and payment method
- PC15.** receive patient signature on completed patient registration document
- PC16.** record the information on all fields in the hospital management system
- PC17.** return the original document immediately after scanning or copying

## Qualification Pack

**PC18.** ensure all mandatory patient details are captured as per regulatory requirement

**PC19.** ensure patient details are recorded appropriately in the hospital system for future reference

### *Manage transfers of patients from reception to required department*

To be competent, the user/individual on the job must be able to:

**PC20.** guide or escort the patient to the department as per appointment schedule and as per organizations procedures

**PC21.** get the required forms filled by the patient/attenders

**PC22.** deal fairly, efficiently and promptly with questions and complaints, in line with organizations procedures

**PC23.** respond to any referred emergencies, problems and requirements promptly and in accordance with organizations policies

**PC24.** report any situation which cannot be resolved as per escalation matrix

**PC25.** liaise and communicate with department where appointment has been set up

**PC26.** present a professional image and treat individuals with respect at all times

### *Assist patients to check-in and check-out of department*

To be competent, the user/individual on the job must be able to:

**PC27.** liaise with the concerned staff regarding check-in and check-out or interdepartmental shifts of patients

**PC28.** assist patients to deal with documentation required for checking-in/out

**PC29.** ensure that the patients get accommodation as per the need and arrangements or a suitable/acceptable alternative with ability to pay required

**PC30.** report non-compliance with standards/procedures to the appropriate persons, where necessary

**PC31.** develop specific goals and plans to prioritize, organize, and accomplish work

## Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

**KU1.** legislation, standards, policies, and procedures followed in the organization relevant to own employment and performance conditions

**KU2.** hospital topography and spectrum of internal & external clients that visit the hospital

**KU3.** role and importance of the front desk in supporting healthcare operations

**KU4.** organization pricing, discount policy, documentation & reporting process

**KU5.** reporting structure, inter-dependent functions, lines and procedures in the work area

**KU6.** relevant occupational health and safety requirements applicable in the work place

**KU7.** healthcare delivery system & Universal/National Health Insurance programs

**KU8.** organization pricing, discount policy

**KU9.** service recovery matrix followed by Institution

**KU10.** escalation matrix and procedures for reporting work

**KU11.** days & Timings of different services / facilities available in the hospital

**KU12.** service standards required including rights & duties of healthcare providers

## Qualification Pack

- KU13.** application of relevant regulations and requirements including patient rights
- KU14.** different types of accommodation available in the facility
- KU15.** inpatient departmental movement records
- KU16.** special requirements of differently abled persons or special needs for others
- KU17.** service Recovery Matrix , Preventive actions, Corrective Actions , Root Cause analysis
- KU18.** emergency situations that could arise with the patient and how to handle them with knowledge of Emergency codes in the hospital
- KU19.** hospital floor and exit plans
- KU20.** process map for emergencies within the facilities and the community
- KU21.** how to receive and make phone calls, including call forward, call hold, and call mute
- KU22.** how to send and receive e-mails
- KU23.** typical problems raised by customers and their solutions, including workaround (alternate/situational) solutions
- KU24.** typical response times and service times for problems
- KU25.** the importance of documenting, classifying, prioritizing queries & escalate to appropriate authority if unresolved
- KU26.** regulatory requirements involved during registration and bill payment
- KU27.** about computer knowledge such as to work on MS word, excel, scanning, faxing & emailing
- KU28.** how to maintain confidentiality
- KU29.** vacant bed position, booked admissions & tentative discharges on a daily basis
- KU30.** out-reach services of the hospital
- KU31.** safety requirements set by accreditation agencies or statutory bodies
- KU32.** what permits and checks are required for the patient including foreign patients
- KU33.** about the legal & ethical aspects in relation to following:a. rights & duties of patientsb. rights & duties of healthcare providersc. thefts, misappropriation, report mix-ups, damage to propertyd. any kind of harassment at workplacee. legal aspects of Medical Records & EMRf. hospital deaths & complications
- KU34.** basic structure and function of the body system and associated component
- KU35.** task of roles in front desk offices

## Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** document call logs, reports, task lists, and schedules with co-workers
- GS2.** prepare status and progress reports
- GS3.** complete appropriate documentation
- GS4.** fill registration form by getting details from visitors/patients
- GS5.** read about services offered with reference to the organization and also from external forums such as websites and blogs
- GS6.** keep abreast with the latest knowledge by reading brochures, pamphlets, and circulars
- GS7.** read comments, suggestions, and responses to Frequently Asked Questions (FAQs)



## Qualification Pack

- GS8.** interpret and follow operational instructions and prioritize work
- GS9.** read doctors prescriptions / orders
- GS10.** discuss task lists, schedules, and work-loads with co-workers
- GS11.** question customers appropriately in order to understand the nature of the problem and assist accordingly
- GS12.** avoid using jargon, slang or acronyms when communicating with a customer, unless it is required
- GS13.** communicate in respectful form and manner in line with organizational protocol
- GS14.** discuss task lists, schedules, and work-loads with co-workers
- GS15.** make decisions pertaining to the concerned area of work
- GS16.** assess if patient needs movement supports (Wheel chair, trolley, escort etc)
- GS17.** to plan and organize service feedback files/documents
- GS18.** coordinate to plan duty rosters/leave/substitutions at hospital front desk
- GS19.** manage relationships with customers who may be stressed, frustrated, confused, or angry
- GS20.** build customer relationships and use customer centric approach
- GS21.** think through the problem, evaluate the possible solution(s) and suggest an optimum /best possible solution(s)
- GS22.** tackle complaints / grievances from internal & external clients and referring to the other department, if & when required
- GS23.** analysis of feedbacks, complaints & grievances related to the front office
- GS24.** apply, analyze, and evaluate the information gathered from observation, experience, reasoning, or communication, as a guide to thought and action
- GS25.** service recovery skills
- GS26.** managing Key Customers/VIPs / Government officials / Police / Media
- GS27.** importance of taking responsibility for own work outcomes Importance of adherence to work timings, dress code and other organizational policies
- GS28.** importance of following laid down rules, procedures, instructions and policies
- GS29.** importance of exercising restraint while expressing dissent and during conflict

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Plan &amp; Prepare for meeting patients</i>	<b>20</b>	-	<b>10</b>	<b>20</b>
<b>PC1.</b> check assigned duties as per duty roster & assist while preparing duty roster	-	-	-	-
<b>PC2.</b> check the appointment and booking details of the patients along with relevant documentation as per diagnosis	-	-	-	-
<b>PC3.</b> receive and pass on messages and information to appropriate authority	-	-	-	-
<b>PC4.</b> assess requirement of resources viz. type of room, availability and scheduling	-	-	-	-
<b>PC5.</b> inform doctors/surgeons about the time of appointment	-	-	-	-
<b>PC6.</b> identify organizational requirement and protocol for meeting patients	-	-	-	-
<b>PC7.</b> check for any special requests or requirements on arrival	-	-	-	-
<b>PC8.</b> check to ensure that communication with the patient can be made in the language known to the patient or attender	-	-	-	-
<b>PC9.</b> check with doctors and specialists schedule and maintain a daily log	-	-	-	-
<b>PC10.</b> check with out-patients and reconfirm appointments	-	-	-	-
<b>PC11.</b> ensure all forms are ready that need to be filled by the patients	-	-	-	-
<i>Patient registration as standard registration guidelines</i>	<b>20</b>	-	<b>10</b>	<b>20</b>
<b>PC12.</b> collect information and documents from new patient or recheck of repeat patient, the details required for patient registration as per organizations standards and government rules	-	-	-	-

### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC13.</b> cross check the identity document details of the patients against original	-	-	-	-
<b>PC14.</b> complete the registration details after interacting with the patient on details including room type, room number, tariff details, health insurance details, and payment method	-	-	-	-
<b>PC15.</b> receive patient signature on completed patient registration document	-	-	-	-
<b>PC16.</b> record the information on all fields in the hospital management system	-	-	-	-
<b>PC17.</b> return the original document immediately after scanning or copying	-	-	-	-
<b>PC18.</b> ensure all mandatory patient details are captured as per regulatory requirement	-	-	-	-
<b>PC19.</b> ensure patient details are recorded appropriately in the hospital system for future reference	-	-	-	-
<i>Manage transfers of patients from reception to required department</i>	<b>20</b>	<b>50</b>	<b>10</b>	<b>10</b>
<b>PC20.</b> guide or escort the patient to the department as per appointment schedule and as per organizations procedures	-	-	-	-
<b>PC21.</b> get the required forms filled by the patient/attenders	-	-	-	-
<b>PC22.</b> deal fairly, efficiently and promptly with questions and complaints, in line with organizations procedures	-	-	-	-
<b>PC23.</b> respond to any referred emergencies, problems and requirements promptly and in accordance with organizations policies	-	-	-	-
<b>PC24.</b> report any situation which cannot be resolved as per escalation matrix	-	-	-	-
<b>PC25.</b> liaise and communicate with department where appointment has been set up	-	-	-	-

### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC26.</b> present a professional image and treat individuals with respect at alltimes	-	-	-	-
<i>Assist patients tocheck-in andcheckout ofdepartment</i>	<b>20</b>	-	<b>8</b>	<b>25</b>
<b>PC27.</b> liaise with the concerned staff regarding check-in and checkout orinterdepartmental shifts of patients	-	-	-	-
<b>PC28.</b> assist patients to deal with documentation required for checking-in/out	-	-	-	-
<b>PC29.</b> ensure that the patients get accommodation as per the need andarrangements or a suitable/acceptable alternative with ability to pay required	-	-	-	-
<b>PC30.</b> report non-compliance with standards/procedures to the appropriatepersons, where necessary	-	-	-	-
<b>PC31.</b> develop specific goals and plans to prioritize, organize, and accomplish work	-	-	-	-
<b>NOS Total</b>	<b>80</b>	<b>50</b>	<b>38</b>	<b>75</b>

## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	HSS/N6105
<b>NOS Name</b>	Prepare for patient admission, registration & direct patient to accurate unit as per medical advice
<b>Sector</b>	Healthcare
<b>Sub-Sector</b>	Healthcare Management
<b>Occupation</b>	Healthcare administration
<b>NSQF Level</b>	5
<b>Credits</b>	3
<b>Version</b>	2.0
<b>Last Reviewed Date</b>	NA
<b>Next Review Date</b>	17/11/2025
<b>NSQC Clearance Date</b>	17/11/2022

## Qualification Pack

# HSS/N6106: Liaise & coordinate with healthcare team for effective patient management

## Description

This unit describes the process of acting as a liaison and coordinating with the healthcare team for effective patient management using patient information management systems appropriately

## Scope

The scope covers the following :

- Apply appropriate mechanism for in-house coordination using patient information tools for effective patient management

## Elements and Performance Criteria

*Apply appropriate mechanism for in-house coordination using patient information tools for effective patient management*

To be competent, the user/individual on the job must be able to:

- PC1.** liaise with respective healthcare facility on duty to assist the patient during transfers from one place to another
- PC2.** ensure that the healthcare facility is taking care of patients condition while transferring the patient and is able to identify any emergency condition and accordingly raise alarm if required
- PC3.** assess patients size and healthcare assistants ability to assist
- PC4.** ensure patients privacy & confidentiality during the transfer
- PC5.** establish patients needs and requests quickly and sensitively
- PC6.** confirm at the time of handling over & taking over of the patient at the respective department & ensure that the documentation are in line with the rules and legislations of organizations procedures
- PC7.** ask the patient of any specific requirement in line with organizations procedures
- PC8.** apologize for any delay or inconvenience
- PC9.** encourage and build mutual trust, respect, and cooperation among teammembers
- PC10.** resolve conflicts and negotiate with others in handling complaints, settling disputes, and resolving grievances and conflicts etc
- PC11.** monitor and supervise coordinators if any reporting happens for resolving

## Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** legislation, standards, policies, and procedures followed in the organization relevant to own employment and performance conditions
- KU2.** hospital topography and spectrum of internal & external clients that visit the hospital

## Qualification Pack

- KU3.** role and importance of the front desk in supporting healthcare operations
- KU4.** organization pricing, discount policy, documentation & reporting process
- KU5.** reporting structure, inter-dependent functions, lines and procedures
- KU6.** relevant occupational health and safety requirements applicable
- KU7.** healthcare delivery system & Universal/National Health Insurance programs
- KU8.** organization pricing, discount policy
- KU9.** service recovery matrix followed by Institution
- KU10.** escalation matrix and procedures for reporting work related Issues
- KU11.** days & Timings of different services / facilities available in the hospital
- KU12.** service standards required including rights & duties of healthcare providers
- KU13.** application of relevant regulations and requirements including patient rights
- KU14.** different types of accommodation available in the facility
- KU15.** inpatient departmental movement records
- KU16.** special requirements of differently abled persons or special needs for others
- KU17.** service recovery matrix , preventive actions, corrective actions , root cause analysis
- KU18.** emergency situations that could arise with the patient and how to handle them with knowledge of Emergency codes in the hospital
- KU19.** hospital floor and exit plans
- KU20.** process map for emergencies within the facilities and the community
- KU21.** how to receive and make phone calls, including call forward, call hold, and call mute
- KU22.** inventory management techniques
- KU23.** typical problems raised by customers and their solutions, including workaround(alternate/situational) solutions
- KU24.** typical response times and service times for problems
- KU25.** the importance of documenting, classifying, prioritizing queries & escalate to appropriate authority if unresolved
- KU26.** regulatory requirements involved during registration and bill payment
- KU27.** about computer knowledge such as to work on MS word, excel, scanning, faxing & emailing
- KU28.** how to maintain confidentiality
- KU29.** vacant bed position, booked admissions & tentative discharges on a daily basis
- KU30.** out-reach services of the hospital
- KU31.** safety requirements set by accreditation agencies or statutory bodies
- KU32.** what permits and checks are required for the patient including foreign patients
- KU33.** about the legal & ethical aspects in relation to following:a. rights & duties of patientsb. rights & duties of healthcare providersc. thefts, misappropriation, report mix-ups, damage to propertyd. any kind of harassment at workplacee. legal aspects of Medical Records & EMRf. hospital deaths & complications
- KU34.** basic structure and function of the body system and associated component
- KU35.** how to relate information to patients
- KU36.** importance of listening and building rapport
- KU37.** peculiarities of different cultures and backgrounds and how they affect their job

## Qualification Pack

**KU38.** importance of equality when serving people with specific needs

**KU39.** importance of complying with equality requirements

### Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** document call logs, reports, task lists, and schedules with co-workers
- GS2.** prepare status and progress reports
- GS3.** complete appropriate documentation
- GS4.** fill registration form by getting details from visitors/patients
- GS5.** read about services offered with reference to the organization and also from external forums such as websites and blogs
- GS6.** keep abreast with the latest knowledge by reading brochures, pamphlets, and circulars
- GS7.** read comments, suggestions, and responses to Frequently Asked Questions (FAQs)
- GS8.** interpret and follow operational instructions and prioritize work
- GS9.** read doctors prescriptions / orders
- GS10.** discuss task lists, schedules, and work-loads with co-workers
- GS11.** question customers appropriately in order to understand the nature of the problem and assist accordingly
- GS12.** avoid using jargon, slang or acronyms when communicating with a customer, unless it is required
- GS13.** communicate in respectful form and manner in line with organizational protocol
- GS14.** discuss task lists, schedules, and work-loads with co-workers
- GS15.** make decisions pertaining to the concerned area of work
- GS16.** assess if patient needs movement supports (Wheel chair, trolley, escort etc)
- GS17.** to plan and organize service feedback files/documents
- GS18.** coordinate to plan duty rosters/leave/substitutions at hospital front desk
- GS19.** manage relationships with customers who may be stressed, frustrated, confused, or angry
- GS20.** build customer relationships and use customer centric approach
- GS21.** think through the problem, evaluate the possible solution(s) and suggest an optimum /best possible solution(s)
- GS22.** tackle complaints / grievances from internal & external clients and referring to the other department, if & when required
- GS23.** analysis of feedbacks, complaints & grievances related to the front office
- GS24.** apply, analyze, and evaluate the information gathered from observation, experience, reasoning, or communication, as a guide to thought and action
- GS25.** service recovery skills
- GS26.** managing key Customers/VIPs / Government officials / Police / Media
- GS27.** importance of taking responsibility for own work outcomes Importance of adherence to work timings, dress code and other organizational policies
- GS28.** importance of following laid down rules, procedures, instructions and policies





## Qualification Pack

**GS29.** importance of exercising restraint while expressing dissent and during conflict

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Apply appropriate mechanism for in-house coordination using patient information tools for effective patient management</i>	25	-	10	25
<b>PC1.</b> liaise with respective healthcare facility on duty to assist the patient during transfers from one place to another	-	-	-	-
<b>PC2.</b> ensure that the healthcare facility is taking care of patients condition while transferring the patient and is able to identify any emergency condition and accordingly raise alarm if required	-	-	-	-
<b>PC3.</b> assess patients size and healthcare assistants ability to assist	-	-	-	-
<b>PC4.</b> ensure patients privacy & confidentiality during the transfer	-	-	-	-
<b>PC5.</b> establish patients needs and requests quickly and sensitively	-	-	-	-
<b>PC6.</b> confirm at the time of handling over & taking over of the patient at the respective department & ensure that the documentation are in line with the rules and legislations of organizations procedures	-	-	-	-
<b>PC7.</b> ask the patient of any specific requirement in line with organizations procedures	-	-	-	-
<b>PC8.</b> apologize for any delay or inconvenience	-	-	-	-
<b>PC9.</b> encourage and build mutual trust, respect, and cooperation among teammembers	-	-	-	-
<b>PC10.</b> resolve conflicts and negotiate with others in handling complaints, settling disputes, and resolving grievances and conflicts etc	-	-	-	-
<b>PC11.</b> monitor and supervise coordinators if any reporting happens for resolving	-	-	-	-
<b>NOS Total</b>	<b>25</b>	<b>-</b>	<b>10</b>	<b>25</b>

## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	HSS/N6106
<b>NOS Name</b>	Liaise & coordinate with healthcare team for effective patient management
<b>Sector</b>	Healthcare
<b>Sub-Sector</b>	Healthcare Management
<b>Occupation</b>	Healthcare administration
<b>NSQF Level</b>	5
<b>Credits</b>	2
<b>Version</b>	2.0
<b>Last Reviewed Date</b>	NA
<b>Next Review Date</b>	17/11/2025
<b>NSQC Clearance Date</b>	17/11/2022

## Qualification Pack

# HSS/N6107: Assist & coordinate during discharge & referral services & TPA services

## Description

This unit describes the skills required for providing assistance to the patient/attenders during referrals, discharge and assistance for availing TPA services

## Scope

The scope covers the following :

- Manage transfers of patients
- Assist in-patients to check-out
- Assistance during Referral services
- Assistance during TPA service

## Elements and Performance Criteria

### *Manage transfers of patients*

To be competent, the user/individual on the job must be able to:

- PC1.** assist in proper transfer of patients with patient centred & safety approach
- PC2.** get the required forms filled by the patients/attenders
- PC3.** deal fairly, efficiently and promptly with questions and complaints, in line with organizations procedures
- PC4.** respond to any referred patient emergencies, problems and requirements promptly and in accordance with company policies
- PC5.** report any situation which cannot be resolved as per escalation matrix
- PC6.** liaise and communicate with department where diagnostics were carried out
- PC7.** record any reported non-compliance with agreed standards of transfer service are accurately and promptly point out to the agencies
- PC8.** present a professional image and treat individuals with respect at all times

### *Assist in-patients to check-out*

To be competent, the user/individual on the job must be able to:

- PC9.** liaise with the concerned staff regarding checkout
- PC10.** assist patients to deal with documentation required for checking out
- PC11.** ensure that the patients medication and diagnostic procedure bills etc are provided to the patient/attendant

### *Assistance during Referral services*

To be competent, the user/individual on the job must be able to:

- PC12.** maintain ongoing tracking and appropriate documentation on referrals to promote team awareness and patient safety
- PC13.** ensure complete and accurate registration, including patient demographic and current insurance information

## Qualification Pack

- PC14.** assemble information concerning patients clinical background and referral need
- PC15.** contact review organizations and insurance companies to ensure prior approval requirements are met
- PC16.** review details and expectations about the referral with patients
- PC17.** assist patients in problem solving potential issues related to the health care system, financial or social barriers (e.g., request interpreters as appropriate, transportation services or prescription assistance)
- PC18.** be the system navigator and point of contact for patients and families, with patients and families having direct access for asking questions and raising concerns
- PC19.** assume advocate role on the patient's behalf with the carrier to ensure approval of the necessary supplies/services for the patient in a timely manner
- PC20.** ensure that referrals are addressed in a timely manner

### *Assistance during TPA service*

To be competent, the user/individual on the job must be able to:

- PC21.** enquire patients regarding availing of medical insurance
- PC22.** guide the patient to the correct TPA department
- PC23.** connect with TPA department and informing about the patients needs

## Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** legislation, standards, policies, and procedures followed in the organization relevant to own employment and performance conditions
- KU2.** hospital topography and spectrum of internal & external clients that visit the hospital
- KU3.** role and importance of the front desk in supporting healthcare operations
- KU4.** organization pricing, discount policy, documentation & reporting process
- KU5.** reporting structure, inter-dependent functions, lines and procedures
- KU6.** relevant occupational health and safety requirements applicable
- KU7.** healthcare delivery system & Universal/National Health Insurance programs
- KU8.** organization pricing, discount policy
- KU9.** service recovery matrix followed by Institution
- KU10.** escalation matrix and procedures for reporting work
- KU11.** days & Timings of different services / facilities available in the hospital
- KU12.** service standards required including rights & duties of healthcare providers
- KU13.** application of relevant regulations and requirements including patient rights
- KU14.** different types of accommodation available in the facility
- KU15.** inpatient departmental movement records
- KU16.** special requirements of differently abled persons or special needs for others
- KU17.** service recovery matrix , preventive actions, corrective actions , root cause analysis
- KU18.** emergency situations that could arise with the patient and how to handle them with knowledge of Emergency codes in the hospital

## Qualification Pack

- KU19.** hospital floor and exit plans
- KU20.** process map for emergencies within the facilities and the community
- KU21.** how to receive and make phone calls, including call forward, call hold, and call mute
- KU22.** inventory management techniques
- KU23.** typical problems raised by customers and their solutions, including workaround(alternate/situational) solutions
- KU24.** typical response times and service times for problems
- KU25.** the importance of documenting, classifying, prioritizing queries & escalate to appropriate authority if unresolved
- KU26.** regulatory requirements involved during registration and bill payment
- KU27.** about computer knowledge such as to work on MS word, excel, scanning, faxing & emailing
- KU28.** how to maintain confidentiality
- KU29.** vacant bed position, booked admissions & tentative discharges on a daily basis
- KU30.** out-reach services of the hospital
- KU31.** safety requirements set by accreditation agencies or statutory bodies
- KU32.** what permits and checks are required for the patient including foreign patients
- KU33.** about the legal & ethical aspects in relation to following:a. rights & duties of patientsb. rights & duties of healthcare providersc. thefts, misappropriation, report mix-ups, damage to propertyd. any kind of harassment at workplacee. legal aspects of Medical Records & EMRf. hospital deaths & complications
- KU34.** basic structure and function of the body system and associated component
- KU35.** how to relate information to patients
- KU36.** importance of listening and building rapport
- KU37.** peculiarities of different cultures and backgrounds and how they affect their job
- KU38.** importance of equality when serving people with specific needs
- KU39.** importance of complying with equality requirements

## Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** document call logs, reports, task lists, and schedules with co-workers
- GS2.** prepare status and progress reports
- GS3.** complete appropriate documentation
- GS4.** fill registration form by getting details from visitors/patients
- GS5.** read about services offered with reference to the organization and also from external forums such as websites and blogs
- GS6.** keep abreast with the latest knowledge by reading brochures, pamphlets, and circulars
- GS7.** read comments, suggestions, and responses to Frequently Asked Questions (FAQs)
- GS8.** interpret and follow operational instructions and prioritize work
- GS9.** read doctors prescriptions / orders
- GS10.** discuss task lists, schedules, and work-loads with co-workers

## Qualification Pack

- GS11.** question customers appropriately in order to understand the nature of the problem and assist accordingly
- GS12.** avoid using jargon, slang or acronyms when communicating with a customer, unless it is required
- GS13.** communicate in respectful form and manner in line with organizational protocol
- GS14.** discuss task lists, schedules, and work-loads with co-workers
- GS15.** make decisions pertaining to the concerned area of work
- GS16.** assess if patient needs movement supports (Wheel chair, trolley, escort etc)
- GS17.** to plan and organize service feedback files/documents
- GS18.** coordinate to plan duty rosters/leave/ substitutions at hospital front desk
- GS19.** manage relationships with customers who may be stressed, frustrated, confused, or angry
- GS20.** build customer relationships and use customer centric approach
- GS21.** think through the problem, evaluate the possible solution(s) and suggest an optimum /best possible solution(s)
- GS22.** tackle complaints / grievances from internal & external clients and referring to the other department, if & when required
- GS23.** analysis of feedbacks, complaints & grievances related to the front office
- GS24.** apply, analyze, and evaluate the information gathered from observation, experience, reasoning, or communication, as a guide to thought and action
- GS25.** service recovery skills
- GS26.** managing Key Customers/VIPs / Government officials / Police / Media
- GS27.** importance of taking responsibility for own work outcomes Importance of adherence to work timings, dress code and other organizational policies
- GS28.** importance of following laid down rules, procedures, instructions and policies
- GS29.** importance of exercising restraint while expressing dissent and during conflict

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Manage transfers of patients</i>	<b>20</b>	-	<b>10</b>	<b>20</b>
<b>PC1.</b> assist in proper transfer of patients with patient centred & safety approach	-	-	-	-
<b>PC2.</b> get the required forms filled by the patients/attenders	-	-	-	-
<b>PC3.</b> deal fairly, efficiently and promptly with questions and complaints, in line with organizations procedures	-	-	-	-
<b>PC4.</b> respond to any referred patient emergencies, problems and requirements promptly and in accordance with company policies	-	-	-	-
<b>PC5.</b> report any situation which cannot be resolved as per escalation matrix	-	-	-	-
<b>PC6.</b> liaise and communicate with department where diagnostics were carried out	-	-	-	-
<b>PC7.</b> record any reported non-compliance with agreed standards of transfer service are accurately and promptly point out to the agencies	-	-	-	-
<b>PC8.</b> present a professional image and treat individuals with respect at all times	-	-	-	-
<i>Assist in-patients to check-out</i>	<b>20</b>	-	<b>10</b>	<b>25</b>
<b>PC9.</b> liaise with the concerned staff regarding checkout	-	-	-	-
<b>PC10.</b> assist patients to deal with documentation required for checking out	-	-	-	-
<b>PC11.</b> ensure that the patients medication and diagnostic procedure bills etc are provided to the patient/attendant	-	-	-	-
<i>Assistance during Referral services</i>	<b>20</b>	-	<b>10</b>	<b>25</b>



### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC12.</b> maintain ongoing tracking and appropriate documentation on referrals to promote team awareness and patient safety	-	-	-	-
<b>PC13.</b> ensure complete and accurate registration, including patient demographic and current insurance information	-	-	-	-
<b>PC14.</b> assemble information concerning patients clinical background and referral need	-	-	-	-
<b>PC15.</b> contact review organizations and insurance companies to ensure prior approval requirements are met	-	-	-	-
<b>PC16.</b> review details and expectations about the referral with patients	-	-	-	-
<b>PC17.</b> assist patients in problem solving potential issues related to the health care system, financial or social barriers (e.g., request interpreters as appropriate, transportation services or prescription assistance)	-	-	-	-
<b>PC18.</b> be the system navigator and point of contact for patients and families, with patients and families having direct access for asking questions and raising concerns	-	-	-	-
<b>PC19.</b> assume advocate role on the patient's behalf with the carrier to ensure approval of the necessary supplies/services for the patient in a timely manner	-	-	-	-
<b>PC20.</b> ensure that referrals are addressed in a timely manner	-	-	-	-
<i>Assistance during TPA service</i>	<b>30</b>	<b>50</b>	<b>10</b>	<b>10</b>
<b>PC21.</b> enquire patients regarding availing of medical insurance	-	-	-	-
<b>PC22.</b> guide the patient to the correct TPA department	-	-	-	-
<b>PC23.</b> connect with TPA department and informing about the patients needs	-	-	-	-

### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>NOS Total</b>	<b>90</b>	<b>50</b>	<b>40</b>	<b>80</b>

## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	HSS/N6107
<b>NOS Name</b>	Assist & coordinate during discharge & referral services & TPA services
<b>Sector</b>	Healthcare
<b>Sub-Sector</b>	Healthcare Management
<b>Occupation</b>	Healthcare administration
<b>NSQF Level</b>	5
<b>Credits</b>	2
<b>Version</b>	2.0
<b>Last Reviewed Date</b>	NA
<b>Next Review Date</b>	17/11/2025
<b>NSQC Clearance Date</b>	17/11/2022

## Qualification Pack

### HSS/N6108: Facilitate billing & process cash/credit transactions

#### Description

This unit describe the skills required for coordination and facilitation for billing services through cash or credit transactions

#### Scope

The scope covers the following :

- Facilitate the process of payments transactions
- Assist for reconcile patient accounts

#### Elements and Performance Criteria

##### *Facilitate the process of payments transactions*

To be competent, the user/individual on the job must be able to:

- PC1.** identify the services being rendered to the client through appropriate channel
- PC2.** assess accurateness of the invoice generated through various means
- PC3.** record payments from patients accurately as per organizational SOPs
- PC4.** record clearly and accurately the reasons if payments are overdue
- PC5.** identify problems accurately and sort them out promptly as per SOPs
- PC6.** facilitate for storage of payments securely a per organizational SOPs

##### *Assist for reconcile patient accounts*

To be competent, the user/individual on the job must be able to:

- PC7.** check that charges, credits made to patient accounts are correct
- PC8.** coordinate for Identifying and sorting out problems with patient accounts
- PC9.** escalate to concerned authority timely about problems with patient accounts which are beyond the limits of competency & authority

#### Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** legislation, standards, policies, and procedures followed in the organization relevant to own employment and performance conditions
- KU2.** hospital topography and spectrum of internal & external clients that visit the hospital
- KU3.** role and importance of the front desk in supporting healthcare operations
- KU4.** organization pricing, discount policy, documentation & reporting process
- KU5.** reporting structure, inter-dependent functions, lines and procedures
- KU6.** relevant occupational health and safety requirements applicable
- KU7.** healthcare delivery system & Universal/National Health Insurance programs
- KU8.** organization pricing, discount policy

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- KU9.** service recovery matrix followed by Institution
- KU10.** escalation matrix and procedures for reporting work
- KU11.** days & Timings of different services / facilities available in the hospital
- KU12.** service standards required including rights & duties of healthcare providers
- KU13.** application of relevant regulations and requirements including patient rights
- KU14.** different types of accommodation available in the facility
- KU15.** inpatient departmental movement records
- KU16.** special requirements of differently abled persons or special needs for others
- KU17.** service recovery matrix , preventive actions, corrective actions , root cause analysis
- KU18.** emergency situations that could arise with the patient and how to handle them with knowledge of Emergency codes in the hospital
- KU19.** hospital floor and exit plans
- KU20.** process map for emergencies within the facilities and the community
- KU21.** how to receive and make phone calls, including call forward, call hold, and call mute
- KU22.** inventory management techniques
- KU23.** typical problems raised by customers and their solutions, including workaround(alternate/situational) solutions
- KU24.** typical response times and service times for problems
- KU25.** the importance of documenting, classifying, prioritizing queries & escalate to appropriate authority if unresolved
- KU26.** regulatory requirements involved during registration and bill payment
- KU27.** about computer knowledge such as to work on MS word, excel, scanning, faxing & emailing
- KU28.** how to maintain confidentiality
- KU29.** vacant bed position, booked admissions & tentative discharges on a daily basis
- KU30.** out-reach services of the hospital
- KU31.** safety requirements set by accreditation agencies or statutory bodies
- KU32.** what permits and checks are required for the patient including foreign patients
- KU33.** about the legal & ethical aspects in relation to following:
  - a. rights & duties of patients
  - b. rights & duties of healthcare providers
  - c. thefts, misappropriation, report mix-ups, damage to property
  - d. any kind of harassment at workplace
  - e. legal aspects of Medical Records & EMR
  - f. hospital deaths & complications
- KU34.** basic structure and function of the body system and associated component
- KU35.** how to relate information to patients
- KU36.** importance of listening and building rapport
- KU37.** peculiarities of different cultures and backgrounds and how they affect their job
- KU38.** importance of equality when serving people with specific needs
- KU39.** importance of complying with equality requirements

## Generic Skills (GS)

User/individual on the job needs to know how to:

## Qualification Pack

- GS1.** document call logs, reports, task lists, and schedules with co-workers
- GS2.** prepare status and progress reports
- GS3.** complete appropriate documentation
- GS4.** fill registration form by getting details from visitors/patients
- GS5.** read about services offered with reference to the organization and also from external forums such as websites and blogs
- GS6.** keep abreast with the latest knowledge by reading brochures, pamphlets, and circulars
- GS7.** read comments, suggestions, and responses to Frequently Asked Questions (FAQs)
- GS8.** interpret and follow operational instructions and prioritize work
- GS9.** read doctors prescriptions / orders
- GS10.** discuss task lists, schedules, and work-loads with co-workers
- GS11.** question customers appropriately in order to understand the nature of the problem and assist accordingly
- GS12.** avoid using jargon, slang or acronyms when communicating with a customer, unless it is required
- GS13.** communicate in respectful form and manner in line with organizational protocol
- GS14.** discuss task lists, schedules, and work-loads with co-workers
- GS15.** make decisions pertaining to the concerned area of work
- GS16.** assess if patient needs movement supports (Wheel chair, trolley, escort etc)
- GS17.** to plan and organize service feedback files/documents
- GS18.** coordinate to plan duty rosters/leave/ substitutions at hospital front desk
- GS19.** manage relationships with customers who may be stressed, frustrated, confused, or angry
- GS20.** build customer relationships and use customer centric approach
- GS21.** think through the problem, evaluate the possible solution(s) and suggest an optimum /best possible solution(s)
- GS22.** tackle complaints / grievances from internal & external clients and referring to the other department, if & when required
- GS23.** analysis of feedbacks, complaints & grievances related to the front office
- GS24.** apply, analyze, and evaluate the information gathered from observation, experience, reasoning, or communication, as a guide to thought and action
- GS25.** service recovery skills
- GS26.** managing Key Customers/VIPs / Government officials / Police / Media
- GS27.** importance of taking responsibility for own work outcomes Importance of adherence to work timings, dress code and other organizational policies
- GS28.** importance of following laid down rules, procedures, instructions and policies
- GS29.** importance of exercising restraint while expressing dissent and during conflict

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Facilitate the process of payments transactions</i>	<b>20</b>	<b>50</b>	<b>10</b>	<b>10</b>
<b>PC1.</b> identify the services being rendered to the client through appropriate channel	-	-	-	-
<b>PC2.</b> assess accurateness of the invoice generated through various means	-	-	-	-
<b>PC3.</b> record payments from patients accurately as per organizational SOPs	-	-	-	-
<b>PC4.</b> record clearly and accurately the reasons if payments are overdue	-	-	-	-
<b>PC5.</b> identify problems accurately and sort them out promptly as per SOPs	-	-	-	-
<b>PC6.</b> facilitate for storage of payments securely a per organizational SOPs	-	-	-	-
<i>Assist for reconcile patient accounts</i>	<b>20</b>	-	<b>10</b>	<b>20</b>
<b>PC7.</b> check that charges, credits made to patient accounts are correct	-	-	-	-
<b>PC8.</b> coordinate for Identifying and sorting out problems with patient accounts	-	-	-	-
<b>PC9.</b> escalate to concerned authority timely about problems with patient accounts which are beyond the limits of competency & authority	-	-	-	-
<b>NOS Total</b>	<b>40</b>	<b>50</b>	<b>20</b>	<b>30</b>

## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	HSS/N6108
<b>NOS Name</b>	Facilitate billing & process cash/credit transactions
<b>Sector</b>	Healthcare
<b>Sub-Sector</b>	Healthcare Management
<b>Occupation</b>	Healthcare administration
<b>NSQF Level</b>	5
<b>Credits</b>	2
<b>Version</b>	2.0
<b>Last Reviewed Date</b>	NA
<b>Next Review Date</b>	17/11/2025
<b>NSQC Clearance Date</b>	17/11/2022



## Qualification Pack

# HSS/N9615: Maintain interpersonal relationship with client, colleagues, and others

## Description

This OS unit is about effective communication and exhibiting professional behavior with co-workers, patients & their family members in response to queries or as part of health advice and counseling. It also describes the skills required for meeting work requirements by allied health professionals working in a team or collaborative environment.

## Scope

The scope covers the following :

- Communicating and maintaining professional behavior with co-workers and patients & their families
- Working with other people to meet requirements
- Establishing and managing requirements, planning and organizing work, ensuring accomplishment of the requirements

## Elements and Performance Criteria

### *Communicating & maintaining professional behavior with co-workers and patients & their families*

To be competent, the user/individual on the job must be able to:

- PC1.** communicate effectively with all individuals regardless of age, caste, gender, community or other characteristics without using terminology unfamiliar to them
- PC2.** utilize all training and information at ones disposal to provide relevant information to the individual
- PC3.** confirm that the needs of the individual have been met
- PC4.** respond to queries and information needs of all individuals
- PC5.** adhere to guidelines provided by ones organization or regulatory body relating to confidentiality
- PC6.** respect the individuals need for privacy
- PC7.** maintain any records required at the end of the interaction

### *Working with other people to meet requirements*

To be competent, the user/individual on the job must be able to:

- PC8.** integrate ones work with other peoples work effectively
- PC9.** utilize time effectively and pass on essential information to other people on timely basis
- PC10.** work in a way that shows respect for other people
- PC11.** carry out any commitments made to other people
- PC12.** reason out the failure to fulfill commitment
- PC13.** identify any problems with team members and other people and take the initiative to solve these problems

### *Establishing and managing requirements*

To be competent, the user/individual on the job must be able to:

## Qualification Pack

- PC14.** clearly establish, agree, and record the work requirements
- PC15.** ensure his/her work meets the agreed requirements
- PC16.** treat confidential information correctly
- PC17.** work in line with the organizations procedures and policies and within the limits of his/her job role

## Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** guidelines on communicating with patients and other individuals
- KU2.** guidelines on maintaining confidentiality and respecting need for privacy
- KU3.** the business, mission, and objectives of the organization
- KU4.** the scope of work of the role
- KU5.** the responsibilities and strengths of the team and their importance to the organization
- KU6.** the information that is considered confidential to the organization
- KU7.** effective working relationships with the people external to the team, with which the individual works on a regular basis
- KU8.** procedures in the organization to deal with conflict and poor working relationships
- KU9.** the relevant policies and procedures of the organization
- KU10.** how to communicate effectively (face-to-face, by telephone and in writing)
- KU11.** how to handle stressful or risky situations when communicating with patients and/or other individuals
- KU12.** when to ask for assistance when situations are beyond ones competence and authority
- KU13.** how to maintain confidentiality and to respect an individuals need for privacy
- KU14.** how to ensure that all information provided to individuals is from reliable sources
- KU15.** disclosure of any information to unauthorized persons would subject to disciplinary action and possible termination
- KU16.** the essential information that needs to be shared with other people
- KU17.** the importance of effective working relationships and how these can contribute towards effective working relationships on a day-to-day basis
- KU18.** the importance of integrating ones work effectively with others
- KU19.** the types of working relationships that help people to work well together and the types of relationships that need to be avoided
- KU20.** the types of opportunities an individual may seek out to improve relationships with others
- KU21.** how to deal with difficult working relationships with other people to sort out
- KU22.** the importance of asking the appropriate individual for help when required
- KU23.** the importance of planning, prioritizing and organizing, timely work
- KU24.** the importance of clearly establishing work requirement
- KU25.** the importance of being flexible in changing priorities when the importance and urgency comes into play

## Qualification Pack

- KU26.** how to make efficient use of time, and to avoid things that may prevent work deliverables from being expedited
- KU27.** the importance of keeping the work area clean and tidy

### Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** write effective communications to share information with the team members and other people outside the team
- GS2.** write at least one local/ official language used in the local community
- GS3.** report progress and results
- GS4.** record problems and resolutions
- GS5.** read and understand work related documents and information shared by different sources
- GS6.** read organizational policies and procedures
- GS7.** communicate essential information to colleagues face-to-face or through telecommunication
- GS8.** speak at least one local language
- GS9.** question others appropriately in order to understand the nature of the requestor compliant
- GS10.** report progress and results
- GS11.** interact with other individuals
- GS12.** negotiate requirements and revised agreements for delivering them
- GS13.** make decisions on information to be communicated based on needs of the individual and various regulations and guidelines
- GS14.** plan and organize files and documents
- GS15.** be responsive to problems of the individuals
- GS16.** be available to guide, counsel and help individuals when required
- GS17.** be patient and non-judgmental at all times
- GS18.** communicate effectively with patients and their family, physicians, and other members of the health care team
- GS19.** be capable of being responsive, listen empathetically to establish rapport in a way that promotes openness on issues of concern
- GS20.** be sensitive to potential cultural differences
- GS21.** maintain patient confidentiality
- GS22.** respect the rights of the patient(s)
- GS23.** understand problems and suggest an optimum solution after evaluating possible solutions

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Communicating &amp; maintaining professional behavior with co-workers and patients &amp; their families</i>	5	-	-	-
<b>PC1.</b> communicate effectively with all individuals regardless of age, caste, gender, community or other characteristics without using terminology unfamiliar to them	-	-	-	-
<b>PC2.</b> utilize all training and information at ones disposal to provide relevant information to the individual	-	-	-	-
<b>PC3.</b> confirm that the needs of the individual have been met	-	-	-	-
<b>PC4.</b> respond to queries and information needs of all individuals	-	-	-	-
<b>PC5.</b> adhere to guidelines provided by ones organization or regulatory body relating to confidentiality	-	-	-	-
<b>PC6.</b> respect the individuals need for privacy	-	-	-	-
<b>PC7.</b> maintain any records required at the end of the interaction	-	-	-	-
<i>Working with other people to meet requirements</i>	5	-	-	-
<b>PC8.</b> integrate ones work with other peoples work effectively	-	-	-	-
<b>PC9.</b> utilize time effectively and pass on essential information to other people on timely basis	-	-	-	-
<b>PC10.</b> work in a way that shows respect for other people	-	-	-	-
<b>PC11.</b> carry out any commitments made to other people	-	-	-	-
<b>PC12.</b> reason out the failure to fulfill commitment	-	-	-	-
<b>PC13.</b> identify any problems with team members and other people and take the initiative to solve these problems	-	-	-	-

### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Establishing and managing requirements</i>	3	-	-	-
<b>PC14.</b> clearly establish, agree, and record the work requirements	-	-	-	-
<b>PC15.</b> ensure his/her work meets the agreed requirements	-	-	-	-
<b>PC16.</b> treat confidential information correctly	-	-	-	-
<b>PC17.</b> work in line with the organizations procedures and policies and within the limits of his/her job role	-	-	-	-
<b>NOS Total</b>	<b>13</b>	-	-	-

## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	HSS/N9615
<b>NOS Name</b>	Maintain interpersonal relationship with client, colleagues, and others
<b>Sector</b>	Healthcare
<b>Sub-Sector</b>	Social Work & Community Health, Healthcare Management, Allied Health & Paramedics
<b>Occupation</b>	Generic
<b>NSQF Level</b>	4
<b>Credits</b>	0.5
<b>Version</b>	2.0
<b>Last Reviewed Date</b>	NA
<b>Next Review Date</b>	17/11/2025
<b>NSQC Clearance Date</b>	17/11/2022

## Qualification Pack

### HSS/N9616: Maintain professional & medico-legal conduct

#### Description

This OS unit is about recognizing the boundaries of the role and responsibilities, practice code of conduct and working within the level of competence in accordance with legislation, protocols and guidelines set up by the healthcare provider.

#### Scope

The scope covers the following :

- Maintain professional behavior
- Acting within the limit of ones competence and authority
- Following the code of conduct and demonstrating best practices in the field

#### Elements and Performance Criteria

##### *Maintain professional behavior*

To be competent, the user/individual on the job must be able to:

- PC1.** adhere to legislation, protocols and guidelines relevant to ones role and field of practice
- PC2.** work within organizational systems and requirements as appropriate to ones role
- PC3.** recognize the boundary of ones role and responsibility and seek supervision when situations are beyond ones competence and authority
- PC4.** maintain competence within ones role and field of practice
- PC5.** maintain personal hygiene and contribute actively to the healthcare ecosystem

##### *Acting within the limit of ones competence and authority*

To be competent, the user/individual on the job must be able to:

- PC6.** use relevant research based protocols and guidelines as evidence to inform ones practice
- PC7.** promote and demonstrate good practice as an individual and as a team member at all times
- PC8.** identify and manage potential and actual risks to the quality and safety of practice
- PC9.** evaluate and reflect on the quality of ones work and make continuing improvements
- PC10.** use relevant research-based protocols and guidelines as evidence to inform ones practice

##### *Following the code of conduct and demonstrating best practices in the field*

To be competent, the user/individual on the job must be able to:

- PC11.** recognize the boundary of ones role and responsibility and seek supervision when situations are beyond ones competence and authority
- PC12.** promote and demonstrate good practice as an individual and as a team member at all times
- PC13.** identify and manage potential and actual risks to the quality and safety of practice
- PC14.** maintain personal hygiene and contribute actively to the healthcare ecosystem
- PC15.** maintain a practice environment that is conducive to the provision of medico-legal healthcare

#### Knowledge and Understanding (KU)

## Qualification Pack

The individual on the job needs to know and understand:

- KU1.** relevant legislation, standards, policies & procedures followed in the organization
- KU2.** the medical procedures and functioning of required medical equipment
- KU3.** role and importance of assisting other healthcare providers in delivering care
- KU4.** how to engage and interact with other providers in order to deliver quality and maintain continued care
- KU5.** personal hygiene measures and handling techniques
- KU6.** the limitations and scope of the role and responsibilities of self and others
- KU7.** the importance of working within the limits of ones competence and authority
- KU8.** the importance of personally promoting and demonstrating good practice
- KU9.** The detrimental effects of non-compliance
- KU10.** the importance of intercommunication skills
- KU11.** the legislation, protocols and guidelines affecting ones work
- KU12.** the organizational systems and requirements relevant to ones role
- KU13.** the sources of information and literature to maintain a constant access to upcoming research and changes in the field
- KU14.** the difference between direct and indirect supervision and autonomous practice, and which combination is most applicable in different circumstances
- KU15.** the importance of individual or team compliance with legislation, protocols, and guidelines and organizational systems and requirements
- KU16.** how to report and minimize risks
- KU17.** the principle of meeting the organizations needs, and how this should enable one to recognize ones own limitations and when one should seek support from others
- KU18.** the processes by which improvements to protocols/guidelines and organizational systems/requirements should be reported
- KU19.** the procedure for accessing training, learning and development needs for oneself and/or others within ones organization
- KU20.** the actions that can be taken to ensure a current, clear and accurate understanding of roles and responsibilities is maintained, and how this affects the way one work as an individual or part of a team
- KU21.** the risks to quality and safety arising from:
  - o Working outside the boundaries of competence and authority
  - o Not keeping up to date with best practice
  - o Poor communication
  - o Insufficient support
  - o Lack of resources
- KU22.** the importance of personal hygiene

## Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** document reports, task lists, and schedules
- GS2.** prepare status and progress reports
- GS3.** record daily activities
- GS4.** update other co-workers



## Qualification Pack

- GS5.** read about changes in legislations and organizational policies
- GS6.** keep updated with the latest knowledge
- GS7.** discuss task lists, schedules, and work-loads with co-workers
- GS8.** give clear instructions to patients and co-workers
- GS9.** keep patient informed about progress
- GS10.** avoid using jargon, slang or acronyms when communicating with a patient
- GS11.** make decisions pertaining to the concerned area of work in relation to job role
- GS12.** act decisively by balancing protocols and work at hand
- GS13.** communicate effectively with patients and their family, physicians, and other members of the health care team
- GS14.** be responsive and listen empathetically to establish rapport in a way that promotes openness on issues of concern
- GS15.** be sensitive to potential cultural differences
- GS16.** maintain patient confidentiality
- GS17.** respect the rights of the patient(s)

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Maintain professional behavior</i>	5	-	-	-
<b>PC1.</b> adhere to legislation, protocols and guidelines relevant to ones role and field of practice	-	-	-	-
<b>PC2.</b> work within organizational systems and requirements as appropriate to ones role	-	-	-	-
<b>PC3.</b> recognize the boundary of ones role and responsibility and seek supervision when situations are beyond ones competence and authority	-	-	-	-
<b>PC4.</b> maintain competence within ones role and field of practice	-	-	-	-
<b>PC5.</b> maintain personal hygiene and contribute actively to the healthcare ecosystem	-	-	-	-
<i>Acting within the limit of ones competence and authority</i>	7	-	-	-
<b>PC6.</b> use relevant research based protocols and guidelines as evidence to inform ones practice	-	-	-	-
<b>PC7.</b> promote and demonstrate good practice as an individual and as a team member at all times	-	-	-	-
<b>PC8.</b> identify and manage potential and actual risks to the quality and safety of practice	-	-	-	-
<b>PC9.</b> evaluate and reflect on the quality of ones work and make continuing improvements	-	-	-	-
<b>PC10.</b> use relevant research-based protocols and guidelines as evidence to inform ones practice	-	-	-	-
<i>Following the code of conduct and demonstrating best practices in the field</i>	7	-	-	-
<b>PC11.</b> recognize the boundary of ones role and responsibility and seek supervision when situations are beyond ones competence and authority	-	-	-	-
<b>PC12.</b> promote and demonstrate good practice as an individual and as a team member at all times	-	-	-	-

### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC13.</b> identify and manage potential and actual risks to the quality and safety of practice	-	-	-	-
<b>PC14.</b> maintain personal hygiene and contribute actively to the healthcare ecosystem	-	-	-	-
<b>PC15.</b> maintain a practice environment that is conducive to the provision of medico-legal healthcare	-	-	-	-
<b>NOS Total</b>	<b>19</b>	-	-	-

## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	HSS/N9616
<b>NOS Name</b>	Maintain professional & medico-legal conduct
<b>Sector</b>	Healthcare
<b>Sub-Sector</b>	Allied Health & Paramedics, Social Work & Community Health, Healthcare Management
<b>Occupation</b>	Generic
<b>NSQF Level</b>	4
<b>Credits</b>	0.5
<b>Version</b>	2.0
<b>Last Reviewed Date</b>	NA
<b>Next Review Date</b>	17/11/2025
<b>NSQC Clearance Date</b>	17/11/2022

## Qualification Pack

### HSS/N9617: Maintain a safe, healthy and secure working environment

#### Description

This OS unit is about monitoring the working environment and ensuring a safe, healthy, secure and effective working conditions

#### Scope

The scope covers the following :

- Complying the health, safety and security requirements and procedures for workplace
- Handling hazardous situation
- Reporting any hazardous situation

#### Elements and Performance Criteria

##### *Complying the health, safety and security requirements and procedures for work place*

To be competent, the user/individual on the job must be able to:

- PC1.** identify individual responsibilities in relation to maintaining workplace health safety and security requirements
- PC2.** comply with health, safety and security procedures for the workplace
- PC3.** comply with health, safety and security procedures and protocols forenvironmental safety

##### *Handling hazardous situation*

To be competent, the user/individual on the job must be able to:

- PC4.** identify potential hazards and breaches of safe work practices
- PC5.** identify and interpret various hospital codes for emergency situations
- PC6.** correct any hazards that individual can deal with safely, competently and within the limits of authority
- PC7.** provide basic life support (BLS) and first aid in hazardous situations, whenever applicable
- PC8.** follow the organizations emergency procedures promptly, calmly, and efficiently
- PC9.** identify and recommend opportunities for improving health, safety, and security to the designated person
- PC10.** complete any health and safety records legibly and accurately

##### *Reporting any hazardous situation*

To be competent, the user/individual on the job must be able to:

- PC11.** report any identified breaches in health, safety, and security procedures to the designated person
- PC12.** promptly and accurately report the hazards that individual is not allowed to deal with to the relevant person and warn other people who may get affected

#### Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

## Qualification Pack

- KU1.** the importance of health, safety, and security in the workplace
- KU2.** the basic requirements of the health and safety and other legislations and regulations that apply to the workplace
- KU3.** the person(s) responsible for maintaining healthy, safe, and secure workplace
- KU4.** the relevant up-to-date information on health, safety, and security that applies to the workplace
- KU5.** the responsibilities of individual to maintain safe, healthy and secure workplace
- KU6.** how to report the hazard
- KU7.** requirements of health, safety and security in workplace
- KU8.** how to create safety records and maintaining them
- KU9.** the importance of being alert to health, safety, and security hazards in the work environment
- KU10.** the common health, safety, and security hazards that affect people working in an administrative role
- KU11.** how to identify health, safety, and security hazards
- KU12.** the importance of warning others about hazards and how to do so until the hazard is dealt with

## Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** report and record incidents
- GS2.** read and understand company policies and procedures
- GS3.** clearly report hazards and incidents with the appropriate level of urgency
- GS4.** make decisions pertaining to the area of work
- GS5.** plan for safety of the work environment
- GS6.** communicate effectively with patients and their family, physicians, and other members of the health care team
- GS7.** be capable of being responsive, listen empathetically to establish rapport in a way that promotes openness on issues of concern
- GS8.** identify hazards, evaluate possible solutions and suggest effective solutions
- GS9.** analyze the seriousness of hazards
- GS10.** analyze, evaluate and apply the information gathered from observation, experience, reasoning, or communication to act efficiently

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Complying the health, safety and security requirements and procedures for work place</i>	<b>7</b>	-	<b>2</b>	<b>10</b>
<b>PC1.</b> identify individual responsibilities in relation to maintaining workplace health safety and security requirements	-	-	-	-
<b>PC2.</b> comply with health, safety and security procedures for the workplace	-	-	-	-
<b>PC3.</b> comply with health, safety and security procedures and protocols forenvironmental safety	-	-	-	-
<i>Handling hazardous situation</i>	<b>8</b>	-	<b>5</b>	<b>10</b>
<b>PC4.</b> identify potential hazards and breaches of safe work practices	-	-	-	-
<b>PC5.</b> identify and interpret various hospital codes for emergency situations	-	-	-	-
<b>PC6.</b> correct any hazards that individual can deal with safely, competently and within the limits of authority	-	-	-	-
<b>PC7.</b> provide basic life support (BLS) and first aid in hazardous situations, whenever applicable	-	-	-	-
<b>PC8.</b> follow the organizations emergency procedures promptly, calmly, and efficiently	-	-	-	-
<b>PC9.</b> identify and recommend opportunities for improving health, safety, and security to the designated person	-	-	-	-
<b>PC10.</b> complete any health and safety records legibly and accurately	-	-	-	-
<i>Reporting any hazardous situation</i>	<b>5</b>	-	<b>2</b>	<b>10</b>
<b>PC11.</b> report any identified breaches in health, safety, and security procedures to the designated person	-	-	-	-

### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC12.</b> promptly and accurately report the hazards that individual is not allowed to deal with to the relevant person and warn other people who may get affected	-	-	-	-
<b>NOS Total</b>	<b>20</b>	<b>-</b>	<b>9</b>	<b>30</b>



## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	HSS/N9617
<b>NOS Name</b>	Maintain a safe, healthy and secure working environment
<b>Sector</b>	Healthcare
<b>Sub-Sector</b>	Social Work & Community Health, Healthcare Management, Allied Health & Paramedics
<b>Occupation</b>	Generic
<b>NSQF Level</b>	4
<b>Credits</b>	0.5
<b>Version</b>	2.0
<b>Last Reviewed Date</b>	NA
<b>Next Review Date</b>	17/11/2025
<b>NSQC Clearance Date</b>	17/11/2022

## Qualification Pack

# HSS/N9618: Follow infection control policies & procedures including biomedical waste disposal protocols

## Description

This OS unit is about the safe handling and management of health care waste and following infection control policies

## Scope

The scope covers the following :

- Classification of the Waste Generated, Segregation of Biomedical Waste, Proper collection and storage of Waste

## Elements and Performance Criteria

### *Classification of the Waste Generated, Segregation of Biomedical Waste, Proper collection and storage of Waste*

To be competent, the user/individual on the job must be able to:

- PC1.** handle, package, label, store, transport and dispose of waste appropriately to minimize potential for contact with the waste and to reduce the risk to the environment from accidental release
- PC2.** store clinical or related waste in an area that is accessible only to authorized persons
- PC3.** minimize contamination of materials, equipment and instruments by aerosols and splatter

### *Complying with an effective infection control protocols*

To be competent, the user/individual on the job must be able to:

- PC4.** apply appropriate health and safety measures following appropriate personal clothing & protective equipment for infection prevention and control
- PC5.** identify infection risks and implement an appropriate response within own role and responsibility in accordance with the policies and procedures of the organization
- PC6.** follow procedures for risk control and risk containment for specific risks. Use signs when and where appropriate
- PC7.** follow protocols for care following exposure to blood or other body fluids as required
- PC8.** remove spills in accordance with the policies and procedures of the organization
- PC9.** clean and dry all work surfaces with a neutral detergent and warm water solution before and after each session or when visibly soiled
- PC10.** demarcate and maintain clean and contaminated zones in all aspects of health care work
- PC11.** confine records, materials and medicaments to a well designated clean zone
- PC12.** confine contaminated instruments and equipment to a well designated contaminated zone
- PC13.** decontaminate equipment requiring special processing in accordance with quality management systems to ensure full compliance with cleaning, disinfection and sterilization protocols
- PC14.** replace surface covers where applicable

## Qualification Pack

**PC15.** maintain and store cleaning equipment

**PC16.** report and deal with spillages and contamination in accordance with current legislation and procedures

*Maintaining personal protection and preventing the transmission of infections from person to person*

To be competent, the user/individual on the job must be able to:

**PC17.** maintain hand hygiene following hand washing procedures before and after patient contact /or after any activity likely to cause contamination

**PC18.** cover cuts and abrasions with waterproof dressings and change as necessary

**PC19.** change protective clothing and gowns/aprons daily, more frequently if soiled and where appropriate, after each patient contact

**PC20.** perform additional precautions when standard precautions alone may not be sufficient to prevent transmission of infection

## Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

**KU1.** relevant up-to-date information on health, safety, and security that applies to the organization

**KU2.** organizations emergency procedures and responsibilities for handling hazardous situations

**KU3.** person(s) responsible for health, safety, and security in the organization

**KU4.** good personal hygiene practice including hand care

**KU5.** importance of and how to handle, package, label, store, transport and dispose of waste appropriately to minimize potential for contact with the waste and to reduce the risk to the environment from accidental release

**KU6.** the importance to adhere to the organizational and national waste management principles and procedures

**KU7.** the hazards and risks associated with the disposal and the importance of risk assessments and how to provide these

**KU8.** the required actions and reporting procedures for any accidents, spillages and contamination involving waste

**KU9.** the requirements of the relevant external agencies involved in the transport and receipt of your waste

**KU10.** the importance of organizing, monitoring and obtaining an assessment of the impact the waste may have on the environment

**KU11.** The current national legislation, guidelines, local policies and protocols which affect work practice

**KU12.** the policies and guidance that clarify scope of practice, accountabilities and the working relationship between yourself and others

**KU13.** identification and management of infectious risks in the workplace

**KU14.** aspects of infectious diseases including opportunistic organisms & pathogens

**KU15.** basic microbiology including bacteria and bacterial spores, fungi, viruses

**KU16.** the path of disease transmission including direct contact and penetrating injuries, risk of acquisition

## Qualification Pack

- KU17.** how to clean and sterile techniques
- KU18.** susceptible hosts including persons who are immune suppressed, have chronic diseases such as diabetes and the very young or very old
- KU19.** routine surface cleaning procedures at the start and end of the day, managing a blood or body fluid spill
- KU20.** sharps handling and disposal techniques
- KU21.** effective hand hygiene including hand wash, surgical hand wash, when hands must be washed
- KU22.** good personal hygiene practice including hand care
- KU23.** how to use personal protective equipment such as: The personal clothing and protective equipment required to manage the different types of waste generated by different work activities

## Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** report and record incidents
- GS2.** read and understand company policies and procedures to managing biomedical waste and infection control and prevention
- GS3.** listen patiently
- GS4.** report hazards and incidents clearly with the appropriate level of urgency
- GS5.** take in to account opportunities to address waste minimization, environmental responsibility and sustainable practice issues
- GS6.** apply additional precautions when standard precautions are not sufficient
- GS7.** consistently ensure instruments used for invasive procedures are sterile at time of use (where appropriate)
- GS8.** consistently follow the procedure for washing and drying hands
- GS9.** consistently maintain clean surfaces and limit contamination
- GS10.** how to make exceptional effort to keep the environment and work place clean
- GS11.** identify hazards and suggest effective solutions to identified problems pertaining to hospital waste and related infections
- GS12.** analyze the seriousness of hazards pertaining to hospital waste and related infections
- GS13.** apply, analyze, and evaluate the information gathered from observation, experience, reasoning, or communication, as a guide to act
- GS14.** take into account opportunities to address waste minimization, prevent infection, environmental responsibility and sustainable practice issues

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Classification of the Waste Generated, Segregation of Biomedical Waste, Proper collection and storage of Waste</i>	5	-	3	10
<b>PC1.</b> handle, package, label, store, transport and dispose of waste appropriately to minimize potential for contact with the waste and to reduce the risk to the environment from accidental release	-	-	-	-
<b>PC2.</b> store clinical or related waste in an area that is accessible only to authorized persons	-	-	-	-
<b>PC3.</b> minimize contamination of materials, equipment and instruments by aerosols and splatter	-	-	-	-
<i>Complying with an effective infection control protocols</i>	8	-	5	10
<b>PC4.</b> apply appropriate health and safety measures following appropriate personal clothing & protective equipment for infection prevention and control	-	-	-	-
<b>PC5.</b> identify infection risks and implement an appropriate response within own role and responsibility in accordance with the policies and procedures of the organization	-	-	-	-
<b>PC6.</b> follow procedures for risk control and risk containment for specific risks. Use signs when and where appropriate	-	-	-	-
<b>PC7.</b> follow protocols for care following exposure to blood or other body fluids as required	-	-	-	-
<b>PC8.</b> remove spills in accordance with the policies and procedures of the organization	-	-	-	-
<b>PC9.</b> clean and dry all work surfaces with a neutral detergent and warm water solution before and after each session or when visibly soiled	-	-	-	-
<b>PC10.</b> demarcate and maintain clean and contaminated zones in all aspects of health care work	-	-	-	-
<b>PC11.</b> confine records, materials and medicaments to a well designated clean zone	-	-	-	-

### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC12.</b> confine contaminated instruments and equipment to a well designated contaminated zone	-	-	-	-
<b>PC13.</b> decontaminate equipment requiring special processing in accordance with quality management systems to ensure full compliance with cleaning, disinfection and sterilization protocols	-	-	-	-
<b>PC14.</b> replace surface covers where applicable	-	-	-	-
<b>PC15.</b> maintain and store cleaning equipment	-	-	-	-
<b>PC16.</b> report and deal with spillages and contamination in accordance with current legislation and procedures	-	-	-	-
<i>Maintaining personal protection and preventing the transmission of infections from person to person</i>	<b>8</b>	-	<b>5</b>	<b>10</b>
<b>PC17.</b> maintain hand hygiene following hand washing procedures before and after patient contact /or after any activity likely to cause contamination	-	-	-	-
<b>PC18.</b> cover cuts and abrasions with waterproof dressings and change as necessary	-	-	-	-
<b>PC19.</b> change protective clothing and gowns/aprons daily, more frequently if soiled and where appropriate, after each patient contact	-	-	-	-
<b>PC20.</b> perform additional precautions when standard precautions alone may not be sufficient to prevent transmission of infection	-	-	-	-
<b>NOS Total</b>	<b>21</b>	-	<b>13</b>	<b>30</b>

## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	HSS/N9618
<b>NOS Name</b>	Follow infection control policies & procedures including biomedical waste disposal protocols
<b>Sector</b>	Healthcare
<b>Sub-Sector</b>	Social Work & Community Health, Healthcare Management, Allied Health & Paramedics
<b>Occupation</b>	Generic
<b>NSQF Level</b>	4
<b>Credits</b>	0.5
<b>Version</b>	2.0
<b>Last Reviewed Date</b>	NA
<b>Next Review Date</b>	17/11/2025
<b>NSQF Clearance Date</b>	17/11/2022

## Qualification Pack

### DGT/VSQ/N0102: Employability Skills (60 Hours)

#### Description

This unit is about employability skills, Constitutional values, becoming a professional in the 21st Century, digital, financial, and legal literacy, diversity and Inclusion, English and communication skills, customer service, entrepreneurship, and apprenticeship, getting ready for jobs and career development.

#### Scope

The scope covers the following :

- Introduction to Employability Skills
- Constitutional values - Citizenship
- Becoming a Professional in the 21st Century
- Basic English Skills
- Career Development & Goal Setting
- Communication Skills
- Diversity & Inclusion
- Financial and Legal Literacy
- Essential Digital Skills
- Entrepreneurship
- Customer Service
- Getting ready for Apprenticeship & Jobs

#### Elements and Performance Criteria

##### *Introduction to Employability Skills*

To be competent, the user/individual on the job must be able to:

- PC1.** identify employability skills required for jobs in various industries
- PC2.** identify and explore learning and employability portals

##### *Constitutional values - Citizenship*

To be competent, the user/individual on the job must be able to:

- PC3.** recognize the significance of constitutional values, including civic rights and duties, citizenship, responsibility towards society etc. and personal values and ethics such as honesty, integrity, caring and respecting others, etc.
- PC4.** follow environmentally sustainable practices

##### *Becoming a Professional in the 21st Century*

To be competent, the user/individual on the job must be able to:

- PC5.** recognize the significance of 21st Century Skills for employment
- PC6.** practice the 21st Century Skills such as Self-Awareness, Behaviour Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn for continuous learning etc. in personal and professional life

##### *Basic English Skills*

To be competent, the user/individual on the job must be able to:



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- PC7.** use basic English for everyday conversation in different contexts, in person and over the telephone
- PC8.** read and understand routine information, notes, instructions, mails, letters etc. written in English
- PC9.** write short messages, notes, letters, e-mails etc. in English

### *Career Development & Goal Setting*

To be competent, the user/individual on the job must be able to:

- PC10.** understand the difference between job and career
- PC11.** prepare a career development plan with short- and long-term goals, based on aptitude

### *Communication Skills*

To be competent, the user/individual on the job must be able to:

- PC12.** follow verbal and non-verbal communication etiquette and active listening techniques in various settings
- PC13.** work collaboratively with others in a team

### *Diversity & Inclusion*

To be competent, the user/individual on the job must be able to:

- PC14.** communicate and behave appropriately with all genders and PwD
- PC15.** escalate any issues related to sexual harassment at workplace according to POSH Act

### *Financial and Legal Literacy*

To be competent, the user/individual on the job must be able to:

- PC16.** select financial institutions, products and services as per requirement
- PC17.** carry out offline and online financial transactions, safely and securely
- PC18.** identify common components of salary and compute income, expenses, taxes, investments etc
- PC19.** identify relevant rights and laws and use legal aids to fight against legal exploitation

### *Essential Digital Skills*

To be competent, the user/individual on the job must be able to:

- PC20.** operate digital devices and carry out basic internet operations securely and safely
- PC21.** use e- mail and social media platforms and virtual collaboration tools to work effectively
- PC22.** use basic features of word processor, spreadsheets, and presentations

### *Entrepreneurship*

To be competent, the user/individual on the job must be able to:

- PC23.** identify different types of Entrepreneurship and Enterprises and assess opportunities for potential business through research
- PC24.** develop a business plan and a work model, considering the 4Ps of Marketing Product, Price, Place and Promotion
- PC25.** identify sources of funding, anticipate, and mitigate any financial/ legal hurdles for the potential business opportunity

### *Customer Service*

To be competent, the user/individual on the job must be able to:

- PC26.** identify different types of customers
- PC27.** identify and respond to customer requests and needs in a professional manner.

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**PC28.** follow appropriate hygiene and grooming standards

*Getting ready for apprenticeship & Jobs*

To be competent, the user/individual on the job must be able to:

**PC29.** create a professional Curriculum vitae (Résumé)

**PC30.** search for suitable jobs using reliable offline and online sources such as Employment exchange, recruitment agencies, newspapers etc. and job portals, respectively

**PC31.** apply to identified job openings using offline /online methods as per requirement

**PC32.** answer questions politely, with clarity and confidence, during recruitment and selection

**PC33.** identify apprenticeship opportunities and register for it as per guidelines and requirements

## Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

**KU1.** need for employability skills and different learning and employability related portals

**KU2.** various constitutional and personal values

**KU3.** different environmentally sustainable practices and their importance

**KU4.** Twenty first (21st) century skills and their importance

**KU5.** how to use English language for effective verbal (face to face and telephonic) and written communication in formal and informal set up

**KU6.** importance of career development and setting long- and short-term goals

**KU7.** about effective communication

**KU8.** POSH Act

**KU9.** Gender sensitivity and inclusivity

**KU10.** different types of financial institutes, products, and services

**KU11.** how to compute income and expenditure

**KU12.** importance of maintaining safety and security in offline and online financial transactions

**KU13.** different legal rights and laws

**KU14.** different types of digital devices and the procedure to operate them safely and securely

**KU15.** how to create and operate an e- mail account and use applications such as word processors, spreadsheets etc.

**KU16.** how to identify business opportunities

**KU17.** types and needs of customers

**KU18.** how to apply for a job and prepare for an interview

**KU19.** apprenticeship scheme and the process of registering on apprenticeship portal

## Generic Skills (GS)

User/individual on the job needs to know how to:

**GS1.** read and write different types of documents/instructions/correspondence

**GS2.** communicate effectively using appropriate language in formal and informal settings

## Qualification Pack

- GS3.** behave politely and appropriately with all
- GS4.** how to work in a virtual mode
- GS5.** perform calculations efficiently
- GS6.** solve problems effectively
- GS7.** pay attention to details
- GS8.** manage time efficiently
- GS9.** maintain hygiene and sanitization to avoid infection

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Introduction to Employability Skills</i>	<b>1</b>	<b>1</b>	-	-
<b>PC1.</b> identify employability skills required for jobs in various industries	-	-	-	-
<b>PC2.</b> identify and explore learning and employability portals	-	-	-	-
<i>Constitutional values - Citizenship</i>	<b>1</b>	<b>1</b>	-	-
<b>PC3.</b> recognize the significance of constitutional values, including civic rights and duties, citizenship, responsibility towards society etc. and personal values and ethics such as honesty, integrity, caring and respecting others, etc.	-	-	-	-
<b>PC4.</b> follow environmentally sustainable practices	-	-	-	-
<i>Becoming a Professional in the 21st Century</i>	<b>2</b>	<b>4</b>	-	-
<b>PC5.</b> recognize the significance of 21st Century Skills for employment	-	-	-	-
<b>PC6.</b> practice the 21st Century Skills such as Self-Awareness, Behaviour Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn for continuous learning etc. in personal and professional life	-	-	-	-
<i>Basic English Skills</i>	<b>2</b>	<b>3</b>	-	-
<b>PC7.</b> use basic English for everyday conversation in different contexts, in person and over the telephone	-	-	-	-
<b>PC8.</b> read and understand routine information, notes, instructions, mails, letters etc. written in English	-	-	-	-
<b>PC9.</b> write short messages, notes, letters, e-mails etc. in English	-	-	-	-
<i>Career Development &amp; Goal Setting</i>	<b>1</b>	<b>2</b>	-	-

### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC10.</b> understand the difference between job and career	-	-	-	-
<b>PC11.</b> prepare a career development plan with short- and long-term goals, based on aptitude	-	-	-	-
<i>Communication Skills</i>	<b>2</b>	<b>2</b>	-	-
<b>PC12.</b> follow verbal and non-verbal communication etiquette and active listening techniques in various settings	-	-	-	-
<b>PC13.</b> work collaboratively with others in a team	-	-	-	-
<i>Diversity &amp; Inclusion</i>	<b>1</b>	<b>2</b>	-	-
<b>PC14.</b> communicate and behave appropriately with all genders and PwD	-	-	-	-
<b>PC15.</b> escalate any issues related to sexual harassment at workplace according to POSH Act	-	-	-	-
<i>Financial and Legal Literacy</i>	<b>2</b>	<b>3</b>	-	-
<b>PC16.</b> select financial institutions, products and services as per requirement	-	-	-	-
<b>PC17.</b> carry out offline and online financial transactions, safely and securely	-	-	-	-
<b>PC18.</b> identify common components of salary and compute income, expenses, taxes, investments etc	-	-	-	-
<b>PC19.</b> identify relevant rights and laws and use legal aids to fight against legal exploitation	-	-	-	-
<i>Essential Digital Skills</i>	<b>3</b>	<b>4</b>	-	-
<b>PC20.</b> operate digital devices and carry out basic internet operations securely and safely	-	-	-	-
<b>PC21.</b> use e- mail and social media platforms and virtual collaboration tools to work effectively	-	-	-	-
<b>PC22.</b> use basic features of word processor, spreadsheets, and presentations	-	-	-	-

### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Entrepreneurship</i>	<b>2</b>	<b>3</b>	-	-
<b>PC23.</b> identify different types of Entrepreneurship and Enterprises and assess opportunities for potential business through research	-	-	-	-
<b>PC24.</b> develop a business plan and a work model, considering the 4Ps of Marketing Product, Price, Place and Promotion	-	-	-	-
<b>PC25.</b> identify sources of funding, anticipate, and mitigate any financial/ legal hurdles for the potential business opportunity	-	-	-	-
<i>Customer Service</i>	<b>1</b>	<b>2</b>	-	-
<b>PC26.</b> identify different types of customers	-	-	-	-
<b>PC27.</b> identify and respond to customer requests and needs in a professional manner.	-	-	-	-
<b>PC28.</b> follow appropriate hygiene and grooming standards	-	-	-	-
<i>Getting ready for apprenticeship &amp; Jobs</i>	<b>2</b>	<b>3</b>	-	-
<b>PC29.</b> create a professional Curriculum vitae (Résumé)	-	-	-	-
<b>PC30.</b> search for suitable jobs using reliable offline and online sources such as Employment exchange, recruitment agencies, newspapers etc. and job portals, respectively	-	-	-	-
<b>PC31.</b> apply to identified job openings using offline /online methods as per requirement	-	-	-	-
<b>PC32.</b> answer questions politely, with clarity and confidence, during recruitment and selection	-	-	-	-
<b>PC33.</b> identify apprenticeship opportunities and register for it as per guidelines and requirements	-	-	-	-
<b>NOS Total</b>	<b>20</b>	<b>30</b>	-	-

## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	DGT/VSQ/N0102
<b>NOS Name</b>	Employability Skills (60 Hours)
<b>Sector</b>	Cross Sectoral
<b>Sub-Sector</b>	Professional Skills
<b>Occupation</b>	Employability
<b>NSQF Level</b>	4
<b>Credits</b>	2
<b>Version</b>	1.0
<b>Last Reviewed Date</b>	NA
<b>Next Review Date</b>	27/01/2025
<b>NSQC Clearance Date</b>	27/01/2022

## Assessment Guidelines and Assessment Weightage

### Assessment Guidelines

1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Either each element/Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory, viva and Skills Practical for each element/PC.
2. The assessment for the theory part will be based on knowledge bank of questions approved by the SSC.
3. Individual assessment agencies will create unique question papers for theory part for each candidate/batch at each examination/training center (as per assessment criteria below).
4. Individual assessment agencies will create unique evaluations for skill practical & viva for every student at each examination/ training center based on these criteria.
5. In case of successfully passing as per passing percentage of the job role, the trainee is certified for the Qualification Pack.
6. In case of unsuccessful completion, the trainee may seek reassessment on the Qualification Pack.

**Minimum Aggregate Passing % at QP Level : 70**

## Qualification Pack

(Please note: Every Trainee should score a minimum aggregate passing percentage as specified above, to successfully clear the Qualification Pack assessment.)

### Assessment Weightage

Compulsory NOS

National Occupational Standards	Theory Marks	Practical Marks	Project Marks	Viva Marks	Total Marks	Weightage
HSS/N6104. Assess patient requirement and act accordingly	42	50	20	30	142	10
HSS/N6105. Prepare for patient admission, registration & direct patient to accurate unit as per medical advice	80	50	38	75	243	10
HSS/N6106. Liaise & coordinate with healthcare team for effective patient management	25	-	10	25	60	10
HSS/N6107. Assist & coordinate during discharge & referral services & TPA services	90	50	40	80	260	10
HSS/N6108. Facilitate billing & process cash/credit transactions	40	50	20	30	140	10
HSS/N9615. Maintain interpersonal relationship with client, colleagues, and others	13	-	-	-	13	10
HSS/N9616. Maintain professional & medico-legal conduct	19	-	-	-	19	10
HSS/N9617. Maintain a safe, healthy and secure working environment	20	-	9	30	59	10
HSS/N9618. Follow infection control policies & procedures including biomedical waste disposal protocols	21	-	13	30	64	10



### Qualification Pack

National Occupational Standards	Theory Marks	Practical Marks	Project Marks	Viva Marks	Total Marks	Weightage
DGT/VSQ/N0102.Employability Skills (60 Hours)	20	30	0	0	50	10
<b>Total</b>	<b>370</b>	<b>230</b>	<b>0</b>	<b>0</b>	<b>1050</b>	<b>100</b>

## Qualification Pack

### Acronyms

<b>NOS</b>	National Occupational Standard(s)
<b>NSQF</b>	National Skills Qualifications Framework
<b>QP</b>	Qualifications Pack
<b>TVET</b>	Technical and Vocational Education and Training

## Qualification Pack

### Glossary

<b>Sector</b>	Sector is a conglomeration of different business operations having similar business and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.
<b>Sub-sector</b>	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
<b>Occupation</b>	Occupation is a set of job roles, which perform similar/ related set of functions in an industry.
<b>Job role</b>	Job role defines a unique set of functions that together form a unique employment opportunity in an organisation.
<b>Occupational Standards (OS)</b>	OS specify the standards of performance an individual must achieve when carrying out a function in the workplace, together with the Knowledge and Understanding (KU) they need to meet that standard consistently. Occupational Standards are applicable both in the Indian and global contexts.
<b>Performance Criteria (PC)</b>	Performance Criteria (PC) are statements that together specify the standard of performance required when carrying out a task.
<b>National Occupational Standards (NOS)</b>	NOS are occupational standards which apply uniquely in the Indian context.
<b>Qualifications Pack (QP)</b>	QP comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A QP is assigned a unique qualifications pack code.
<b>Unit Code</b>	Unit code is a unique identifier for an Occupational Standard, which is denoted by an 'N'
<b>Unit Title</b>	Unit title gives a clear overall statement about what the incumbent should be able to do.
<b>Description</b>	Description gives a short summary of the unit content. This would be helpful to anyone searching on a database to verify that this is the appropriate OS they are looking for.
<b>Scope</b>	Scope is a set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on quality of performance required.

## Qualification Pack

<b>Knowledge and Understanding (KU)</b>	Knowledge and Understanding (KU) are statements which together specify the technical, generic, professional and organisational specific knowledge that an individual needs in order to perform to the required standard.
<b>Organisational Context</b>	Organisational context includes the way the organisation is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.
<b>Technical Knowledge</b>	Technical knowledge is the specific knowledge needed to accomplish specific designated responsibilities.
<b>Core Skills/ Generic Skills (GS)</b>	Core skills or Generic Skills (GS) are a group of skills that are the key to learning and working in today's world. These skills are typically needed in any work environment in today's world. These skills are typically needed in any work environment. In the context of the OS, these include communication related skills that are applicable to most job roles.
<b>Electives</b>	Electives are NOS/set of NOS that are identified by the sector as contributive to specialization in a job role. There may be multiple electives within a QP for each specialized job role. Trainees must select at least one elective for the successful completion of a QP with Electives.
<b>Options</b>	Options are NOS/set of NOS that are identified by the sector as additional skills. There may be multiple options within a QP. It is not mandatory to select any of the options to complete a QP with Options.